SUMEC



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SUMEC Party Secretary, Chairman Yang Yongqing Honored "2021-2022 National Outstanding Entrepreneur"

On September 16th, the 2022 National Enterprises Day and China Entrepreneurs Annual Meeting sponsored by China Enterprise Confederation and China Enterprise Directors Association was held in Baotou. Yang Yongqing, Party Secretary and Chairman of SUMEC, was awarded the honorary title of "National Outstanding Entrepreneur of the Year 2021-2022", a recognition of SUMEC's long-standing sound development.

The selection of "National Outstanding Entrepreneurs" is an important nationwide event organized by China Enterprise Confederation and China Enterprise Directors Association. It aims to support healthy entrepreneurial growth in China, champion entrepreneurship, and highlight the crucial role that entrepreneurs play in advancing technological advancement and hastening the shift in the mode of economic development. This event is widely influential, representative, and authoritative.

Held every two years since its inception in 2002, this event has awarded the honorary title to entrepreneurs like Zhang Ruimin, Lu Guanqiu, Zong Qinghou, and Pony Ma. This year's selection has given recognition to 189 outstanding entrepreneurs, including XCMG Party Secretary and Chairman Wang Min, CRRC Party Secretary and Chairman Sun Yongcai, ZTE Party Secretary and Chairman Li Zixue, Shagang Group Party Secretary and Chairman Shen Bin, and Gree Group Board Chairman and President Dong Mingzhu.

Faced with the instability and uncertainties of the external environment in recent years,

Yang Yongqing has upheld Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, thoroughly implemented the guiding principles of the 19th National Congress of the CPC, the plenary sessions of the 19th Central CPC Committee, the Central Economic Working Conference, and the National Party

Conference for State-owned Enterprises, studied China's policies and actively planned the corporation's strategic development. Under the leadership of SINOMACH, Yang Yongqing has been spearheading reform and innovation efforts and striving to overcome difficulties and hardships, improve quality





and efficiency, facilitate transformation and upgrading of SUMEC, secure high-quality and sustainable development, and achieve good economic and social benefits.

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Reaching the milestone of "a 100-billion-yuan revenue"



Honored "Outstanding Contributor to China's Poverty Alleviation Cause"



Honored "Best Practice of Corporate Culture in China"



Selected as "Exemplary Enterprise in Key State-Owned Enterprises Management"



Selected as "Demonstrative Enterprise for SOE Corporate Governance"



In 2020, answering the calls of the State-owned Assets Supervision and Administration Commission of the State Council and SINOMACH, SUMEC swiftly shifted to medical protective clothing manufacture, achieving the productivity for 10,035 sets per day within 10 days, fulfilling its responsibility as a central government-owned enterprise.



Under the direction of SINOMACH, SUMEC made significant efforts to grow the textile and apparel sector in Huaibin County, creating an industrial ecosystem that aids in the regeneration of rural areas. It has thus been chosen as a "Exemplary Enterprise in Key State-Owned Enterprises Management" and a "Demonstrative Enterprise for SOE Corporate Governance."





Stepping up efforts to shape corporate culture and deliver the new-edition corporate culture of "Knowledge, Attitude, Practice"

Carrying out extensive cultural and sports activities of employees' interest; building a happy home for

Another Success of SUMEC-ITC's Direct Selling Business



Recently, the Malaysian QES semiconductor packaging inspection equipment, for which SUMEC-ITC serves as its agent, arrived at the factory of Ree-Chip Top, and the installation and commissioning was completed as well, marking another success of the innovative direct selling model for SUMEC equipment.

The QES equipment directly sold by SU-MEC-ITC includes two third-dimensional optical inspection systems, one post-welding wire automatic optical detecting machine, which, through full-automatic optical inspection and quality check, can effectively improve the ef-

ficiency and accuracy of the client's process detection, and thus increase the existing production capacity.

To achieve faster project delivery, SUMEC-ITC dispatched professional after-sales and main-

tenance teams to give training, seeing that the foreign engineers could not make it to the site for installation and debugging. By doing this, the company has successfully optimized its value chain and accomplished intense arrangement of its business supply chain, enabling it to offer reliable integrated service solutions for clients' supply chains.

In recent years, giving full play to its advantaged channels and rich industrial client resources accumulated over the years, SU-MEC-ITC has endeavored to adapt to the agent sales model for foreign manufacturers, switch

from the traditional mindset of "scouting for equipment" to the "shaping a brand", enhance its independent marketing capabilities as a brand agent while working on traditional business modules like import agency, logistic and financial services, exports, etc., create a full-process service chain covering equipment procurement, installation, commissioning and after-sales maintenance, and provide support for advanced foreign equipment brands in tapping China's domestic market.

At present, SUMEC-ITC has been cooperating with Bison in Ireland, CKD in Japan, KO-RNIT in Israel, FKC in Japan, QES in Malaysia, INTEKPLUS in South Korea, etc., for direct selling in such fields as semiconductors, pharmaceuticals, chemical fibers, textile printing and dyeing. Unremitting efforts are made to build a resource pool of advanced overseas equipment brands as well as to provide domestic customers with diverse and fine options.

Biemlfdlkk Orders for SUMEC Textile & Light Industry Up 240% Year on Year



In 2022, SUMEC Textile & Light Industry witnessed soaring orders from its client Biemlfdlkk, up 240% from a year earlier – an outcome of its proactive efforts to seize market opportunities and strengthen client cooperation. The production of the cotton and down clothing orders for the upcoming fall and winter has recently begun.

A partner of China's national golf team, Biemlfdlkk has stringent requirements for quality. In 2019, SUMEC Textile & Light Industry started the cooperation with its sub-brand CARNAVAL DE VENISE and then gained the client's recognition and trust. In 2021, SUMEC Textile & Light Industry partnered with the master brand Biemlfdlkk, signing cooperation agreements for men's and women's down coats, cotton-padded clothes, jackets and other product categories. In 2022, the cooperation further scaled up.

This year, in order to ensure sufficient production capacity and fine product quality for Biemlfdlkk's various orders, SUMEC Textile & Light Industry, with a mentality centered on

client demands and relying on the strategy of "industry-trade integration", developed two exclusive production lines for industrial factories and adopted smart facilities to improve speedy delivery and production efficiency, thus ensuring product specialization. Meanwhile, upholding the concept that "quality is life", the company has been seeking cooperation with stable, suitable suppliers of high-end fabrics and accessories – an effort to upgrade the supply capacity for fabrics and accessories, achieve finer quality and higher efficiency, ensure high-performing and smooth production links, and thus offer better services.

SUMEC Machinery & Electric Signs Another 2 Overseas Orders

With regard to its FIRMAN generators, SUMEC Machinery & Electric has signed a standby power project with a data center in Japan and an electric engineering project with an island resort hotel in the Maldives – a pleasing breakthrough in its overseas market development.

Standby power project for a data center in Japan

The data center, which serves as the main server room, must constantly receive and process large amounts of data, thus having stringent requirements for quick start-up, emission standards, stability and reliability of the infrastructure, such as standby power supply.

Giving thorough considerations to the architectural structure and cabling paths of the client's target room, SUMEC Machinery & Electric has made unremitting efforts on the design to offer customized, high-quality, green, energy-saving solutions with low noise, economical fuel consumption, reduced emission and cost, and better stability. The FIRMAN standby power with a designed capacity of 50MW is to be delivered in 2023.

Electric engineering project for an island resort hotel in the Maldives

Despite being a tourist haven, Maldives, this small island, has always struggled with a lack of power. In view of the client's requirement for environmental protection and low noise, SUMEC Machinery & Electric proposed a mixed solution of "photovoltaic + diesel + storage". The initial stage of construction will mainly rely on diesel generator sets, and after the completion of the hotel, photovoltaic and stored energy power generation facilities will be set up, and the diesel generator sets will then be used as standby power. This can reduce the hotel's carbon emission and electricity costs, while improving the reliability and quality of power supply.

SUMEC Machinery & Electric Obtains Authorized Invention Patent for "Automated Wheel Hub Paint Sprayer"

On August 25th, SUMEC Machinery & Electric was authorized with the invention patent for "an automated paint sprayer for wheel hubs". Offering an effective solution to such problems as complicated operation, low paint utilization rate, insufficient and uneven painting, which arise from the traditional spraying and coating techniques for aluminum alloy wheel hubs, this patented invention realizes automatic painting of the corresponding parts of the wheel hub, increases the paint utilization rate by 20%-30%, improves the wheel hub spraying efficiency and the yield, and reduces the treatment cost of waste gas, water and residues.

SUMEC Machinery & Electric has long been committed to developing R&D platform resources, promoting technological R&D, product renewal, and intellectual property protection, translating research findings into



practical productivity, and creating core competitive advantages. This commitment comes from SUMEC Machinery & Electric's roots in sci-tech innovation. At present, SUMEC Machinery & Electric is in possession of four high-tech businesses, four provincial-level

corporate technology centers, one provincial-level engineering technology research center, as well as 328 valid patents including 33 invention patents.

SUMEC Machinery & Electric's FIR-MAN Generators Rushing to Pakistan's Rescue

In mid-June, heavy rainfall hit Pakistan, resulting in the worst ever flooding throughout its history, affecting more than 33 million people. China responded promptly, providing multiple batches of assistance to the Pakistani side to support disaster relief. The materials recently sent by China International Development Cooperation Agency to Pakistan include 500 FIRMAN generator sets from SUMEC Machinery & Electric.

On August 30th, the company received a call from China International Development

Cooperation Agency requesting to provide Pakistan with power generation equipment, related materials, and assistance plans by September 10th. Disaster relief was imperative. The prompt response and all-out effort of SUMEC Machinery & Electric ensured everything, from material preparation to manufacturing plans, commodities inspection, customs clearance, and freight delivery. On September 9th, 500 FIRMAN gasoline generator sets for disaster relief were ready and sent to the designated warehouse, offer-

ing SUMEC's help to Pakistan.

Love knows no borders, and we are all in this together. Over the years, honoring social responsibility, SUMEC has been committed to its "responsibility in making the world a better place". Leveraging its product strengths and supply or industrial chain resources and capabilities, it engaged in natural disaster relief for earthquakes, blizzards, hurricanes, and volcanic eruptions, while sparing no effort in the Covid pandemic response and environmental protection. SUMEC will strive to promote coordinated development of economic, social and ecological benefits with unwavering commitment to its social responsibility.

On August 10th, SUMEC Complete Equipment and Engineering won the bid for the Kiribati household photovoltaic power generation system project under the climate change South-South cooperation material assistance program initiated by the Ministry of Ecology and Environment of PRC. This project is yet another concrete measure to implement the "Ten-Hundred-Thousand" Initiative and the "Belt and Road" climate change South-South cooperation program proposed by General Secretary Xi Jinping.

On May 27th, 2022 (Kiribati time), in the

presence of Chinese State Councilor and Foreign Minister Wang Yi and Kiribati President and Foreign Minister Taneti Maamau, Chinese Ambassador to Kiribati Tang Songgen and Kiribati's Cabinet Secretary Naomi Biribo signed the "Agreement between the Ministry of Ecology and Environment of the People's Republic of China and the Office of the President of the Republic of Kiribati for the Implementation of the Household Photovoltaic Power Generation System Sub-Project: First Phase of the South-South Cooperation Material Assistance Project to Address Climate Change". According to this agreement, China



will help Kiribati improve its ability to deal with climate change by providing related materials for building a household photovoltaic power generation system.

This is a new breakthrough that SUMEC Complete Equipment and Engineering has made in terms of the MEE's project to tackle climate change through South-South cooperation material assistance. It has heft for the future development of such aid projects. The company will, upholding its brand philosophy that "quality is life; branding ushers in a better future", stay committed to ensuring product quality, building brand image, and helping small island countries cope with climate change.







On September 16th, SUMEC Marine signed a contract with CHELLARAM SHIPPING (Chellship) for the manufacture of two CROWN63PLUS vessels. So far, SUMEC Marine has signed contracts for building 33 such vessels in total.

A knock-out product for which SUMEC Marine owns intellectual property, CROWN63PLUS is designed to meet the latest EEDI3 requirements and Tier3 emission standards of IMO. Its high standards and excellent quality have been acknowledged by the industry and well received by shipowners worldwide.

With Japan as the primary mar-

ket for its shipbuilding operations, Chellship has just recently begun working with Chinese businesses like Yangzi-Mitsui Shipbuilding and CSSC Chengxi. Through such ties with Chinese corporations, Chellship has been fascinated by the design concept of CROWN-63PLUS, considering this model to be an efficient solution for ULTRAMAX ships towards energy conservation, emission reduction, and green transformation.

SUMEC Holds the 8th "Self-Improvement & Gratitude" Activities

For this upcoming school season, some SUMEC employees' children who have obtained pleasing results in the National College Entrance Examination are going to college. To prompt them to appreciate their parents' love and upbringing and uphold the ethos of self-improvement and gratitude, SUMEC held the 8th session of "Self-Improvement and Gratitude" activities on August 17th. More than 200 parents and children who have taken the exam were gathered together, communing about their family ties and looking ahead into the future.

















